

## 10 Top Tips for Developing your Leadership Career

1. **Be where the action is**- either in a turnaround situation, a growth product or market, or where the majority of the cash is made. There are usually lots of opportunities in these areas for personal growth.
2. **Make others successful** – delegate everything and help your team members to succeed. Take on some of your boss' workload and help them. This does two things a) it prepares successors for your role, b) it highlights your ability to succeed your boss.
3. **The numbers get you into the game, its living the values that keeps you there.**  
Be a little smarter than your colleagues, its not all about the task. Work smarter not harder.
4. **Fit** – Sometimes you will find yourself in a culture that does not suit you. If you prefer a well planned, intelligent and well oiled machine, then working in a fire-fighting culture will probably drive you crazy. It's OK to recognise you don't fit. Get over it and move on.
5. **Seek consensus** –This is the leadership capability for the future consistent with all other types of interpersonal skills. Get your Emotional Intelligence checked out now.
6. **Find a confidant** – someone who is not a competitor to your development, someone who will act as a mentor when necessary and a sounding board when appropriate. You need somewhere to vent and to rationalise your thoughts in a safe environment.
7. **Learn something new and stay out of your comfort zone**– Ask yourself, and record at the end of each week; “What did I learn this week”. If you find over the period of 2 months you're not recording anything of substance, then its time to move on. People get hired for what they can do. If you haven't learnt to do anything new, then your value is not growing at the same pace as your age.
8. **Work to your strengths**- do what you enjoy doing the most. What activities float your boat? Where do you get the most energy from? Establish these quickly because this is where you will be the most productive and the most successful because this is where you will be the happiest.
9. **Luck** – or skill? Being in the right place at the right time often makes a huge difference. You can prepare for infinite eventualities that might happen, but sometimes it is just plain good or bad luck that strikes. Although luck does play its part, do not underestimate the skill required to get you to where you are, to take you to where you want to be, and ultimately to fulfill your dreams.
10. **Relationships** – network and work at it. This is the key to others wanting you around.